SolSuite™

Want to Speed up Your Sales Process & Improve Quote Accuracy?
VISTECH Is Here for You!

VISTECH's **SolSuite™** offers a suite of eBusiness software products to help you evolve your business online. Our **CPQ** solutions will give your customers the right mixture of **self-service** as well as **efficient quoting**.

Configure

Selling is not as simple as picking product options from a list. Configured products need rules to define which of the **thousands of possible options** are valid. Even with catalog products there are complexities and purchasing difficulties. With SolSuite™, **you build and test catalogs and configurators**, making it easy to deliver **visual, low-code product selection**.

Price

SolSuite defines list price for each catalog and configured part. The **pricing engine implements your rules and parameters** to calculate a net price based on factors like distributor, quantity purchased, purchase amount, geography, special offers, and other discounting. The pricing can also be provided directly to SolSuite **from your ERP system** via our integrations.

Quote

Empower your sales team to provide accurate, professional quotes EVERY TIME. SolSuite RQO **automates RFQ, Quote, and Order processing** to eliminate redundant data entry and integrate your back-office systems. With all data associated with your sales process in one place, the **RQO Data Warehouse** can be used to uncover purchasing trends and other business intelligence and analytics.

Product Configurator

Some products are assemblies of components, or Domains. **Domains** have one or more options, or **Values**, and each Value has **Attributes** such as weight and list price. SolSuite's Product Configurator includes a **rules engine** that lets you build and test the most complex products.

Product Catalog

Product catalogs are generic lists of products. However, SolSuite's Product Catalogs have **required Attributes** that are used in processing and allow you to add **unlimited custom Attributes**, making catalogs that are completely customized to handle your unique products. **You design, build, and test** catalogs that will help buyers find what they want when they want it.

Sales Portal

The SolSuite Sales Portal is an **eCommerce portal** for your products. Sales Portals can be built using a Content Management System and can incorporate your company's information site, creating a **single, consolidated site** for your sales and marketing activities.

RQO

Empower your sales team to provide accurate, professional quotes every time. SolSuite RQO takes CPQ to the next level by **automating your entire quoting process** from beginning to end—RFQ to Quote to Order. Integrate your sales support and back-office systems. **Give sales the tools they need** for efficient, accurate quoting. **Give operations a seamless, error-free fulfillment** process.