



Global Distribution Group

YOUR MARKET ENTRY EXPERT



Go Global
Discover Opportunities

Sell Your Products Around the World

We provide our clients with an accessible global business platform that makes it easy to expand businesses in International Markets



Markets We Cover

USA , Canada , Mexico, Brazil, Chile, Colombia, Guatemala
France, Germany, Italy, Spain, Norway, Finland, The Netherlands,
Belgium, Sweden, Denmark, Austria, Portugal, Greece, Poland,
Czech Republic, Bulgaria, Romania, Croatia, Denmark, Estonia,
Hungary, Iceland, UK, Lithuania, Slovakia, Slovenia, Switzerland
China, Hong Kong, Singapore, Taiwan, Australia, New Zealand,
Indonesia, Japan, South Korea, Malaysia, Philippines, Russia
, Qatar, Dubai, South Africa

What We Do

We are a Export Management Company
We act as a Commissioned Broker

- ❑ We work with local representatives
- ❑ We cover all major distribution channels
 - Distributors/Wholesalers
 - Specialized/Regional Retail Chains
 - International Retail Chains
 - Online Stores



International expansion – 3 approaches

Our Advantage

We work with local representatives who are strongly connected with the local buyers. They help us open new doors quickly, and act as a liaison between our sales force and the local buyers.

We offer 3 different approaches that allow you to choose the pace of your international expansion.

Fast Approach

This approach will bring your products in front of more than 300 buyers in 50+ countries in less than 3 months.

Gradual Approach

This approach will allow to gradually expand your international distribution and give you access to all our international resources

General Approach

This approach will put your top SKUs on our international offer and give you exposure to all our international distributors.

Market Entry Process – Fast Approach

- Select all potential distribution partners in 45 + countries
- Pitch highly customized offers to 50 prospective customers in 10 different countries
- Sell the selected portfolio to all qualified buyers

Step 1

**Provide
300 + Leads
in 45 Countries**



1 week

Step 2

**Pitch your products
to 50 Distributors
in 10 countries**



1 month

Step 3

**Pitch your products to
300+ Distributors in
45+ countries**



3 months

Market Entry Process – Gradual Approach

- Select 25 prospective distribution partners in 5 countries
- Pitch highly customized offers to 25 Distributors / Wholesalers in 5 different countries
- Sell the selected portfolio to all qualified buyers

Step 1

Provide 25 leads
In 5 countries



1 week

Step 2

Pitch your products to
25 distributors
In 5 countries



1 month

Step 3

Pitch your products to
300+ distributors in
45 +countries



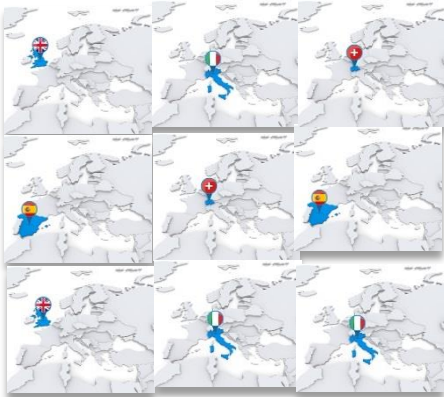
6 months

Market Entry Process – General Approach

- We present your products during our meetings with distributors
- As distribution partners begin to carry your products, we gradually expand distribution
- We continue to expand distribution to reach all potential buyers

Step 1

Present your products during all distributor meetings



3 months

Step 2

Expand distribution gradually



6 months

Step 3

Pitch your products to 240+ distributors in 45 countries



6 to 12 months

Choose the approach that fits your business

Approach	Accelerated Approach	Gradual Approach	General Approach
Number of sales leads provided initially	300 +	25	0
Number of distributors approached in the first month (during Market Test)	50 Distributors	25 Distributors	5 to 10 Distributors
Number of distributors approached in the first 3 months	More than 200 Distributors	50 Distributors	15 to 20 Distributors
Branded Representative Assigned	YES	YES	NO
Reports provided	Weekly	Monthly	TBD

CPG Division – Our Clients

Organic & Natural | Pet Supply | Cosmetics | Dietary Supplements | Food Ingredients | Wine & Spirits

