



PLEXIS[™]
HEALTHCARE SYSTEMS

EMPOWERING THE

BUSINESS OF HEALTHCARE

Ignite EDI

Data at the center of your universe

Your all-in-one hub to simplify your EDI processing and empowering you to manage and visualize the complete status of all your EDI transactions



Dean Hill

PLEXIS EDI Specialist

- ✓ 25 years in healthcare systems
- ✓ Leads client delivery team for EDI transactions
- ✓ Over > 450 X-12 client implementations
- ✓ Responsible for conceptualizing and tailoring EDI workflow optimization for clients



Greg Sparhawk

PLEXIS EDI Specialist

- ✓ 27 years in IT Systems Architecture & Design
- ✓ 15 Years with EDI architecture



Bob Kraus

PLEXIS EDI Specialist

- ✓ 24 years in info-security and availability and enterprise platforms
- ✓ Passionate about HIPAA administrative simplification for savings



Jamie Chesak

PLEXIS EDI Specialist

- ✓ 20 years of designing, developing, and supporting database applications
- ✓ Devotes professional time to the architecture of an integrated X-12 transaction engine for healthcare



PLEXIS is trusted and built on partnership

With years of experience developing and implementing EDI solutions – we understand you and your business

20YRS
PIONEERING
PAYER
SOFTWARE

95%
LIFETIME
CUSTOMER
RETENTION

100+
CUSTOMERS
DOMESTIC &
INTERNATIONAL



1

Simplify your implementation and workflow

- ✓ By applying standard business rules to all transactions
- ✓ Facilitating communication response back to trading partners
- ✓ Reducing errors and omission from manual data entry

3

2

Empower your EDI team

- ✓ By leveraging the X12 Standard through automation
- ✓ Increasing the number of transactions with targeted business rules that reduce pend rates that require manual intervention

CORE TENETS OF

Ignite  EDI

3

Visualize your data to external trading partner

- ✓ Provide visibility into their data
- ✓ Including claim status, eligibility status, payment status, and much more
- ✓ Reducing call volumes
- ✓ Higher level of self service with 24 by 7 access

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Your all-in-one EDI hub.

EDI Gateway

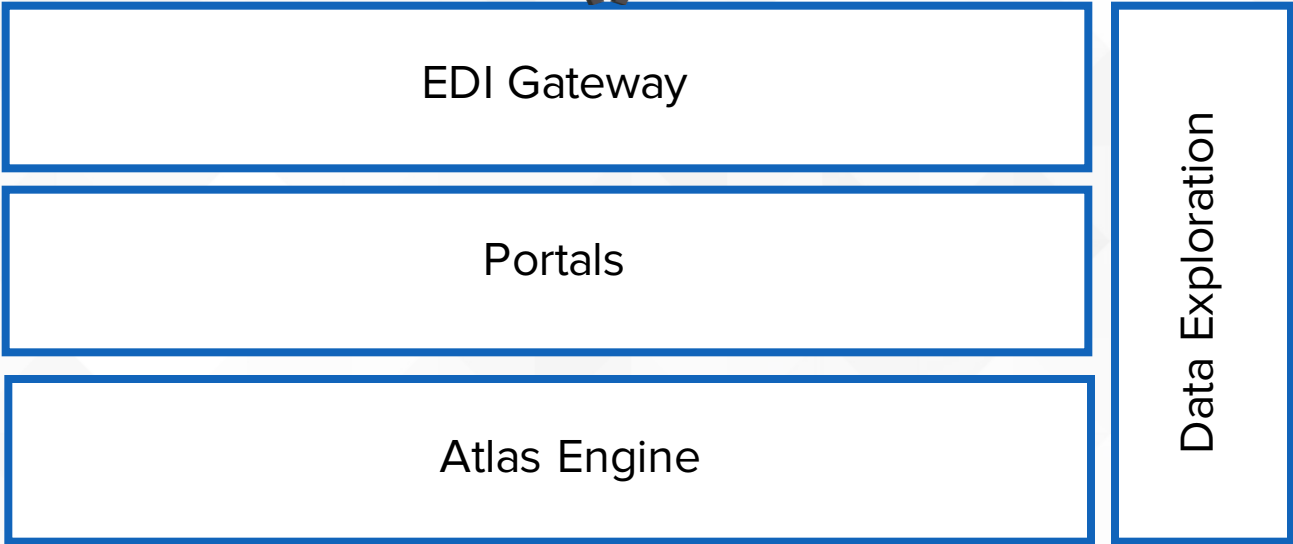
Portals

Atlas Engine

Data Exploration



Ignite EDI Building Blocks



Ignite EDI Gateway

Connects healthcare payers to all trading partners, clearinghouses + providers. Ensures HIPAA X12 compliance improving the quality of data -- resulting in shortest cycle-time from claim submission to payment



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Features

- ✓ Seamless aggregation from clearinghouses and other trading partners
- ✓ Supplement clearinghouse connections providing full visualization of workflow
- ✓ Simplifies EDI management while not disrupting existing connections
- ✓ Streamlines operations by delivering a fully searchable transaction repository
- ✓ Visualization of entire EDI workflow: view, search, monitor, remediate, report

Ignite EDI Portals

Ignite EDI Portal Technologies empower your providers, members, and partners to visualize their data intuitively, reducing call volume and supporting a higher level of self-service capability.



Provider Portals



Encounter Data Portal



Employer/Broker Portal



Member Portal

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Provider Portals



Encounter Data Portal



Employer/Broker Portal



Member Portal

Features

- ✓ Enable real-time eligibility inquiry, claim status, payment transaction visibility
- ✓ Encounter Data Specialists have visibility to Medicaid and CMS Encounter Data submissions and the ability to correct pended claims to ensure their data is accepted for risk scoring
- ✓ Full workflow visualization enabling easy identification of issues and status
- ✓ Fully accessible and viewable transaction repository for monitoring and remediation

Ignite EDI Portals

Provider Portal

A branded provider portal will help you reduce unnecessary calls to customer support and paperwork, improve customer service and increase staff productivity.

- ✓ Complete Auto-Servicing of Transaction Data for Providers
- ✓ Provides real-time claim status, payment transactions and eligibility to providers
- ✓ Claim File Upload Capability with full visibility to File Submissions and Downloads
- ✓ Ability to view and correct pended claims and resubmit online
- ✓ Reduce customer support workload with clients self sufficiency via the web
- ✓ Cost transfer/reduction from full time employee to platform automation
- ✓ Full workflow visualization enabling easy identification of issues and status
- ✓ Real-Time Eligibility Inquiry and Claim Status Inquiry
- ✓ View Payment Vouchers, EOBs and EOPs

Ignite EDI Portals

Encounter Data

State-of-the-art system that equips our customers with the ability to efficiently streamline claim management to facilitate contract compliance

- ✓ Efficiently report encounter claims & payment transactions to CMS and state Medicaid
- ✓ Full support for Medicaid and Medicare Advantage & RAPS
- ✓ Visual process to track the work-flow process – tracking through remediation to acceptance
- ✓ Expertise with all the rules of validate aligned each program
- ✓ Business rules to route, validate, fill, audit, reject/drop, integrate & manage individual claims
- ✓ Workflow tools to manage incomplete data and rejected transactions
- ✓ More efficient and less expensive than developing internal solution
- ✓ Full visualization to the entire submittal process

Ignite EDI Portals

Employer/Broker Portal

- ✓ User Self-Registration
- ✓ Real-Time Eligibility Inquiry

Member Portal

- ✓ Self-Enrollment
- ✓ Visibility to Benefit Coverage
- ✓ Online Chat
- ✓ Online Form submittal (W-9)
- ✓ Real-Time Eligibility Inquiry
- ✓ Claim Status and History

Ignite EDI Atlas Engine

The Ignite EDI Processing Engine (Atlas)
Acts as a bridge between your X12 and your
claims system.

The Atlas Engine supports base imports and
exports for a quick implementation, as well
as the ability to refine processing rules to
meet your business needs and to improve
auto-adjudication rates.



Ignite EDI Atlas Engine

Features

- ✓ Capability to import and convert proprietary “low-tech” file formats into standard EDI X12 HIPAA compliant transactions as well as other proprietary formats
- ✓ Ability to apply business rules to route, validate, audit, reject/drop, integrate, and manage individual and batch level claim transactions with corresponding trading partner rejection and acceptance responses from 999, 277CA, and proprietary reporting
- ✓ Incorporates nearly 15 years of process advancement offering exceptional file optimization capabilities and customization as needed with continuous improvement through data analysis and rule validation
- ✓ Validation of data against your PLEXIS claims system records with configurable rejection and logging for your business decisions
- ✓ Archival of inbound data transactions in human-readable format

Ignite EDI

Data Exploration

Our approach to EDI is “Continuous Exploration” -- always working with our customers on an ongoing basis to drive better EDI outcomes. PLEXIS’ Ignite EDI Specialists bring decades of experience with over 400 healthcare transaction implementations.



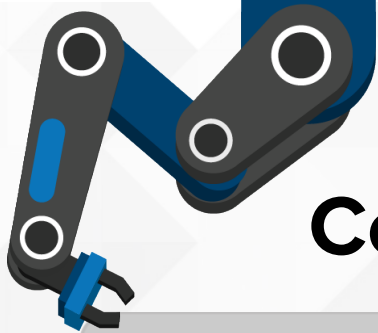
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Benefits

- ✓ Do less better – with sustainable EDI processes
- ✓ Reduce time / money / risk / errors / exceptions / repeats – resulting in savings of 30%
- ✓ Automate enrollment / eligibility processes
- ✓ Gain exceptional flexibility with EDI management
- ✓ Full support of Encounter Data for Medicaid and Medicare Advantage & RAPS
- ✓ More efficient and less expensive than developing and supporting an internal solution or black-box type outsourced services with no transaction visibility
- ✓ Increased auto- adjudication rates



Compliant + Intelligent Solutions

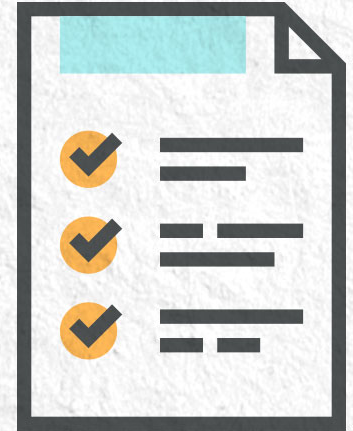
- ✓ Eligibility
- ✓ Enrollment
- ✓ Encounter Data Reporting
Medicaid & CMS
- ✓ Medicare Medicaid
Coordination for Dual Eligibles
- ✓ Maximum Out Of Pocket
- ✓ X12 and Proprietary Formats
- ✓ Coordination of Benefits
- ✓ Upstream Capitation
Reconciliation
- ✓ Referral and Authorization
- ✓ Payer Provider Collaboration
- ✓ Real-Time: Eligibility and Claims
Status Inquiry
- ✓ HIPAA Compliance



THEORY OF THE CASE: OUTSOURCING EDI MANAGEMENT

Considerations

1. EDI is a complex system of integrated functions, services, and process flows. Each function may have different service level agreements, and involves wide spread visibility to external trading partners.
2. To determine areas for improvement or outsourcing, it is imperative to understand your own EDI framework.
3. This is analogous to meeting with your architect to remodel your house. You do not want to add a second floor to your house if the first floor architecture cannot support expansion.
4. After nearly 15 years of executing on HIPAA X12 transactions, measurable ROI can be achieved via outsourcing EDI management.
5. It is relatively straightforward to determine if you would be a strong candidate for EDI optimization.
6. Outsource your EDI headaches.



Examples of Client Cases

EXAMPLES

- ✓ Extracting a single set of transaction data that meets the requirements of multiple audiences - Providers | Members | Plan Administrators
- ✓ Eliminate the need for manual re-entry of payment information
- ✓ Modernize internal built EDI processes to a fully supported solution
- ✓ Leverage 834 enrollment for users (members) / 837 Claim / 835 Payment data to populate organization data (trading partners)
- ✓ Recycle transaction data to summarize / report summary data to portal users: accumulators for members from claim / payment data
- ✓ Resubmit your encounter data submittals from past years
- ✓ Leverage 834 enrollment data for inbound claims, 270 / 271 responses, DDE (direct data entry), referrals and authorization as well as 'carve-out' service providers
- ✓ Implement a Provider Portal deflect calls to customer support to the web
- ✓ Explore the EDI "outsource versus build"



Shared goals of EDI Management

Simplify (Interpret + Understand)

A complete solution offering full EDI service capabilities to simplify EDI Management

Visualize (View + Share)

Visualization to all transaction types allowing easy reconciliation and reporting

Exchange (Translate, Connect, Deliver)

Cross-platform with full HIPAA compliance
Support for all data formats

Empower (Action + Workflows)

Complete-workflow-based EDI transaction system - supporting the entire lifecycle of EDI data flow

Report (Visibility + Intelligence)

Visibility enabling easy identification of issues and status

Grow (Scale + Increase Efficiency)

Scale-out growth EDI solution – pay for performance needed as you grow



ASK A DATA SCIENTIST

Go to our website www.igniteedi.com and ask our team any question about EDI and we will have a detailed answer within 24 business hours.





PLEXISTM
HEALTHCARE SYSTEMS

THANK YOU FOR YOUR TIME

QUESTIONS?



If you have any additional questions or would like a 1:1 demonstration of PLEXIS EDI, please send an email to bkraus@plexisweb.com or send an inquiry through www.igniteEDI.com