



NEWS RELEASE:

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PCSC and Savance announce strategic partnership, offering complementing solutions integrating access control and business automation.

Both companies have realized the inherent value in their complementary solutions, and will extend these integrated offerings to their customer base.

TORRANCE, CA/COMMERCE TOWNSHIP, MI, September 8, 2016 – PCSC, a designer and manufacturer of quality access control solutions, and Savance, a provider of technology and software solutions that automate business processes, today announced a new strategic partnership. This partnership will allow for the collaboration between the two companies' products, development, and further integration. As a result, sales channels can begin offering newly integrated solutions, allowing customers to take advantage of the additional resources and strengths each company has to offer.

Savance's products effectively use technology to save businesses time and money, making everyday work life both easier and more cost-effective. This is done through highly configurable and customizable solutions for Visitor Management, In/Out Status Boards, Emergency Mustering, Staff Tracking, Time & Attendance, Electronic Display Boards, Lifeboat Accountability, Resource Management, and more. All solutions integrate seamlessly with one another, creating an all-in-one system for any business type. Solutions also automate extensive, real-time data collection, simplifying decision-making.

Coupling Savance's solutions to PCSC's access control systems allows for a complete managed package, scalable whether small or enterprise. Access control, building management, employee tracking, communications, emergency management, visitor and resource management, attendance tracking, payroll management, and more can be achieved seamlessly through the combined integration of PCSC and Savance solutions. These software and hardware solutions are modular in nature, allowing for the addition or subtraction of packages, each with their own unique solution sets.

“We are excited about our strategic partnership with PCSC,” stated Steve Bardocz, President and CEO of Savance. “This relationship not only strengthens our individual product offerings, but multiplies the effectiveness of a combined solution. In the end, our customers benefit the most from our joint efforts. We’ve done the homework for them.”

“The value of our partnership with Savance is comprehensive,” said Mas Kosaka, President and CEO of PCSC. “The need for a complete package, while being customizable and scalable is ubiquitous in our industry, especially with the demands of today’s priceless security and life safety needs. We know that these offerings will strengthen our positioning in the marketplace, while benefiting the installer chain and end-user. We’re looking forward to our continued success as we move forward together with Savance.”

About PCSC

PCSC is a leading supplier of products and services for electronic access control and facility management applications in domestic and international markets. PCSC also offers sophisticated access control management software, integrated video badging, CCTV control, alarm graphics, elevator control and video event recording. PCSC is a subsidiary of TTIK, Inc., and has been in business since 1983. www.PCSCsecurity.com.

About Savance

Founded in 1998, Savance’s primary focus is to effectively use technology to streamline, automate, and simplify business processes. Savance’s customizable and fully scalable software solutions allow users to achieve higher levels of productivity, communication, security, and accountability. www.Savance.com.

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