



# ACCELERATE YOUR DIGITAL TRANSFORMATION

**CORECOMPETE**

DELIVERING VALUE FROM BIG DATA

## OVERVIEW

Core Compete can help your organization **accelerate, innovate and automate** your Big Data and Analytics initiatives. We deliver a modern analytics platform that enables you to tackle the deluge of challenges and opportunities from big data so that you can take millions of operational decisions every day. We strive to build trusted, long-term partnerships with our clients and to delight them with our agility, initiative and innovation.



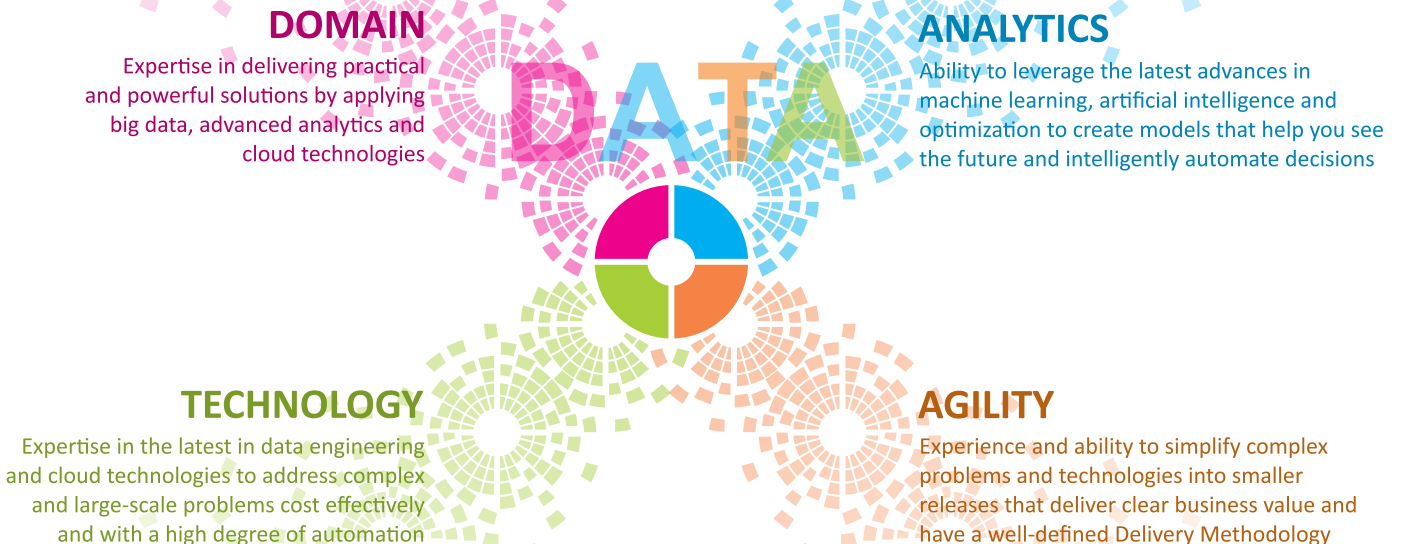
## ACCELERATE, INNOVATE, AUTOMATE

Your Goals	Your Challenges	We Can Help You
Modernize your analytics capabilities by adopting an Elastic Cloud Infrastructure	<ul style="list-style-type: none"> <li>• Technology landscape is complex and the choices are overwhelming</li> <li>• Your team lacks the critical skills</li> <li>• Operating big data platforms is not a core competency</li> </ul>	<b>Accelerate</b> <ul style="list-style-type: none"> <li>• Agile Analytics</li> <li>• Analytics Platform Modernization</li> </ul>
Deliver new capabilities that drive value	<ul style="list-style-type: none"> <li>• Lack of clear prioritization and capability roadmaps</li> <li>• Lack of clarity on organization and delivery models</li> <li>• Internal teams lack big data skills</li> </ul>	<b>Innovate</b> <ul style="list-style-type: none"> <li>• Big Data Advisory Services</li> <li>• Analytical Solution Development</li> </ul>
Scale business impact across the enterprise	<ul style="list-style-type: none"> <li>• End-to-end integration is complex</li> <li>• Need to provide operational support for new capabilities</li> <li>• Lack of appetite for change</li> </ul>	<b>Automate</b> <ul style="list-style-type: none"> <li>• Intelligent Process Automation</li> <li>• End-to-End System Integration</li> <li>• Agile Analytics Managed Services</li> <li>• Provide Data and Analytics Operations</li> <li>• Change Management</li> </ul>

## OUR DIFFERENCE

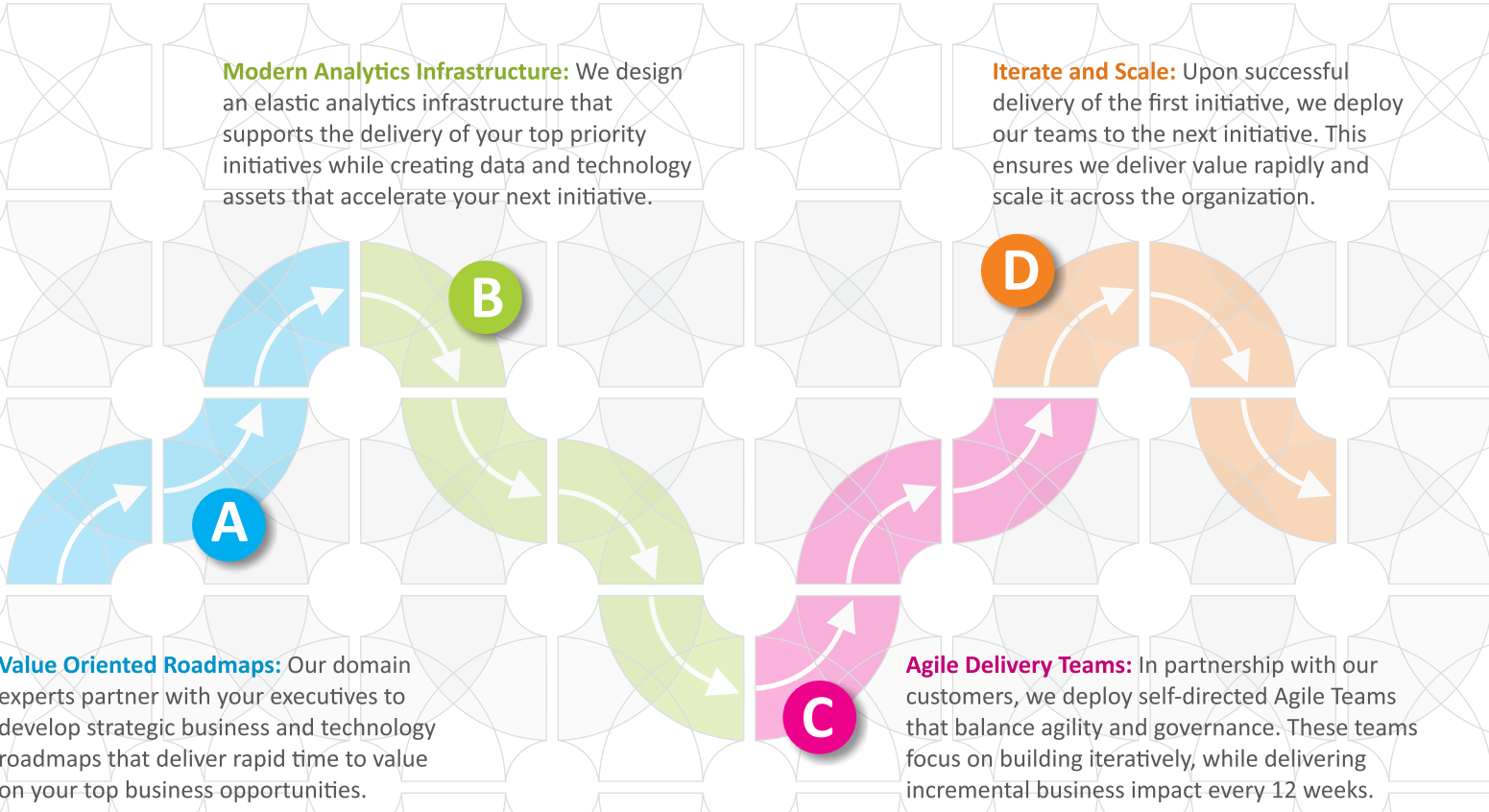
We specialize in bringing together the right set of skills to drive value from big data and analytics:

i) Domain Expertise, ii) Analytics Innovation, iii) Technology Know-How, and iv) Agility Delivery Methodologies.



## HOW WE ENGAGE - RAPID, SCALABLE PATHWAYS TO VALUE

Faced with the relentless pace of market disruption, convergence and digitization, organizations need solutions to create business impact in quarters instead of years. We enable our customers to think and act like venture capitalists: seeking rapid outcomes, scaling success, and having the agility to adapt and change.



**Modern Analytics Infrastructure:** We design an elastic analytics infrastructure that supports the delivery of your top priority initiatives while creating data and technology assets that accelerate your next initiative.

**Iterate and Scale:** Upon successful delivery of the first initiative, we deploy our teams to the next initiative. This ensures we deliver value rapidly and scale it across the organization.

**Value Oriented Roadmaps:** Our domain experts partner with your executives to develop strategic business and technology roadmaps that deliver rapid time to value on your top business opportunities.

**Agile Delivery Teams:** In partnership with our customers, we deploy self-directed Agile Teams that balance agility and governance. These teams focus on building iteratively, while delivering incremental business impact every 12 weeks.

*Rapid time to value with scalable and adaptive solutions is at the heart of how we engage with our customers.*

## TECHNOLOGY LEADERSHIP

We have developed strong technical and go-to partnerships with the leading analytics (SAS), cloud (AWS, GCP) and big data (Hortonworks) vendors. Our ability to bring the breadth and depth of these capabilities to life enables us to develop a modern solution that meets your needs.

**SAS Gold Partner** - with the largest number of SAS trained professionals for a SAS partner organization. We were recognized as SAS Partner of the Year (US) in 2018, and SAS Partner of the Year (N. Europe) in 2016. We have worked on more than 75 SAS deployments, actively manage SAS workloads for 20+ enterprise clients.

**Hortonworks Gold Partner** - we have architected some of the largest Hadoop clusters and developed data infrastructures to address the most stringent data security and performance requirements.

**Leading AWS Advanced Consulting Partner** – 1st partner to achieve audited status for AWS Managed Services Program Partner and AWS Big Data Competency. We have designed and deployed AWS based big data solutions for more than 25 enterprises.

**Google Cloud Platform Partner** - leveraging Google's AI, ML and Big data capabilities, we help our customers address the most advanced problems in these areas with incredibly cost-effective solutions.



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## PARTNER FOR YOUR DIGITAL TRANSFORMATION

In these times of incessant change and activity, we are focused on building an organization based on the enduring values of: creating customer delight, being trustworthy and taking initiative.

We create delight by going beyond the obvious, by being trustworthy in every piece of advice we give --- helping us to become a partner in your journey --- and by taking initiative to deliver on our promise of helping you accelerate, innovate and automate big data initiatives.

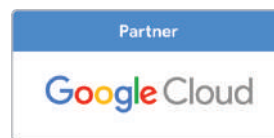
## ABOUT CORE COMPETE

Founded in 2012, Core Compete is based in Durham, North Carolina with offices in Dallas, London and India (Pune and Hyderabad). We currently have more than 150 employees across these locations, with highly specialized skills including: domain consultants, data scientists, and big data & cloud engineers. We are an ISO 27001 certified organization.

We have been recognized as:

- Consulting Magazine Top 5 Fastest Growing Consulting Firms 2016 and 2017
- SAS Partner of the Year (2016, 2018)
- NC Top 10 Startups to Watch

## PARTNERS



## CUSTOMERS

RETAIL:



MANUFACTURING:



FINANCIAL SERVICES:



MEDIA & TELECOM:

