



## **Edge Information Management announces promotion of Chad Stair to Vice President of Sales and Client Services.**

Melbourne, FL - March 2020 - Edge Information Management announces promotion of Chad Stair to Vice President of Sales and Client Services.

As a Vice President for the company, Chad will share in the responsibility of identifying, developing and prioritizing decisions that will benefit employers, their candidates and Edge. Chad will retain his primary responsibilities of leading his Sales and Service teams in new business growth, deepening existing client relationships, and expanding new opportunities within our drug screening division.

“Chad’s eighteen years of industry experience in recognizing market trends/opportunities and managing client expectations will prove beneficial when he is collaborating with our other VP’s, who are responsible for the critical disciplines of operations, compliance, technology and finance. Together they will shape our company’s current and future success.” said Edge President Joe Langford.

Edge Information Management, Inc., established in 1991, is a privately held national provider of employment screening services dedicated to furnishing employers with accurate background screening, drug testing and electronic i9/e-Verify services at cost-effective rates. Edge delivers services to each client via the Internet through multiple software platforms, portals or integrations with a variety of industry leading ATS Systems and technologies. The ability to combine "big business ability with small business agility" is the value most appreciated by Edge’s clients. Their Professional Background Screeners Association (PBSA) Accreditation exemplifies Edge's dedicated focus on delivering accurate information quickly and in compliance with federal, state and municipal guidelines.

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