

## **N.A. Cohen Group, Inc. Will Join Coffman Engineers, Inc.**

N.A. Cohen will augment Coffman's LA electrical engineering services

- [N.A. Cohen Group, Inc.](#) (NACG) has a definitive agreement to join [Coffman Engineers, Inc.](#) (Coffman).
- NACG will finalize the merger agreement with Coffman with the goal of closing in December 2021. Specific terms of the agreement are not disclosed.
- The two firms have been working together on projects since 2010 and have been communicating about the possibility of joining forces since 2019.
- After due diligence by both firms and meetings to discuss the benefits and impacts of the opportunity, NACG is eager to join Coffman.
- Coffman's LA offices currently do not offer in-house electrical engineering services. The addition of NACG will become the LA electrical engineering group and join Coffman's companywide team of more than 100 electrical staff.
- Once the agreement is finalized, NACG will join Coffman's Encino office. Jonathan Wirthlin, SE, will continue to be the Managing Principal of the LA-OC Region which includes offices in Encino, Downtown LA, and Orange County.
- Jack Arslanian, PE, NACG President/Principal, will join Coffman as a Principal Advisor. Youssef Matta, PE, RCDD, CTS, NACG Executive Vice President, will join Coffman as a Principal. Jack and Youssef will continue to act as principals for their current projects and clients.
- In addition to Jack and Youssef, six (6) NACG employees will become Coffman employees when the deal agreement is finalized in December 2021.
- NACG has provided quality professional electrical, low voltage and audio-visual engineering services in LA for more than six decades and their experience complements the LA office's other established engineering disciplines.
- NACG and Coffman's markets and clients align, particularly in healthcare, hospitality, higher education, and housing.
- The addition of the NACG team strengthens the existing working partnership with Coffman's LA staff and provides leadership and development opportunities for NACG employees.
- After the transition, NACG (as Coffman Engineers) will continue to support clients and honor commitments with the same staff and level of quality clients have come to expect. Clients will also have access to additional multidiscipline services available at Coffman.

### **Deal Milestones (Subject to change)**

- September 16, 2021 – Letter of Intent (LOI) signed.
- October 5, 2021 – Public LOI Announcement.
- December 2021 (date TBD) – Final Closing.
- December 2021/January 2022 (date TBD) – NACG employees become Coffman employees and move to Coffman's Encino office.
- Post-Closing – Formal communication will be sent to NACG clients about the deal completion and assignment of existing contracts and other business.

### **About N.A. Cohen Group, Inc.**

In 1954 Norman A. Cohen established his practice as sole proprietorship. Since then, the firm went through several partnerships until Norman A. Cohen was established in 1956 and N.A. Cohen Group, Inc. was founded in 1997. The company has provided the highest quality professional electrical engineering and illumination design services for more than six decades. N.A. Cohen's services have an emphasis in the areas of electrical power distribution, illumination, and low voltage systems including voice/data, security, and audio-visual systems design.

N.A. Cohen Group is motivated by three core principles, the continued drive for innovation, fervent insistence on excellent work, and detailed attention to providing our clients with service that goes far beyond industry standards.

- Years in Business: 24
- Employees: 6
- Principals: 2

### **About Coffman Engineers, Inc.**

Coffman Engineers integrates many disciplines including civil, structural, mechanical, electrical, fire protection, and other specialty services offering clients something unique: the local, high touch service of a small firm backed by the multidiscipline capabilities typically found at large engineering consultants.

Coffman began as a seven-person structural firm in 1979 and has experienced significant growth since that time in geographic presence, markets, and engineering services. Today, Coffman is proud to be an *ENR* Top 500 engineering firm while remaining true to founding values and focusing on the success of clients and employees.

Coffman's Los Angeles office was created when a small, local structural engineering firm joined the company in 2001. Today, the LA-OC Region includes three regional offices, Encino, Downtown LA, and Orange County. The region offers clients convenient locations and attentive multidiscipline services by 33 professionals, including structural, civil, fire protection, life safety, seismic risk, and project management services.

- Years in Business: 42
- Employees Companywide: 594
- Office Locations: 17